

Response to Pre-Bid Queries

S No.	Organization	Section No.	Page No.	Clause as per RPF	Clarification Sought	Pre-Bid Query Response
1	STEMROBO TECHNOLOGIES PVT LTD	Marking Scheme	121	<p>The Bidder should be registered under Companies Act, 1956 and 2013 in India and should have been in operation in India for at least last 8 years as on the date of submission of the bid. Consortium of companies/ firms is not allowed.</p> <p>More than 8 Years: 10 Marks More than 10 Years: 15 Marks More than 12 Years: 20 Marks</p>	<p>As this project aligns with the ATAL TINKERING LAB initiative by Niti Aayog, the ATL project was introduced in 2016. When evaluating the qualifications of the bidder in the Pre-Qualification (PQ) and Technical Qualification (TQ) phases, it is important to consider their experience in connection with the ATL Project.</p> <p>If a bidder is registered before 2016, they may have experience with 1 or 2 ATL projects within the last 2/3 years. Consequently, such bidders would receive higher marks in PQ/TQ compared to bidders with experience in ATL since 2016.</p>	No Change in Tender Conditions
2	STEMROBO TECHNOLOGIES PVT LTD	Technical Capability	29	<p>For Solution 1 & Solution 2 Bidder having experience in supply & execution of Atal Tinkering Labs/ STEM in government schools only of India during last 3 FY i.e., 2020-21, 2021-22 and 2022-23: 1.Executed three works of similar nature costing not less than the value of 4 Crore. 2.Executed two works of similar nature costing not less than the value of 5 Crore. 3.Executed one work of similar nature costing not less than the value of 8 Crore.</p> <p>For Solution 3 Bidder having experience in supply & execution of Robotics Lab in government schools only of India during last 3 FY: 1.Executed two works of similar nature costing not less than the</p>	<p>In This Tinkering/STEM domain, no such big tenders has be published in past years by any central/state govt. only few state Govts has implemented the Tinkering /STEM lab in multiple schools in one go.</p> <p>Hereby we are submitting our suggestion to make it at least . "One project of similar nature not less than the amount 2 crore OR Multiple projects (not more than 5 projects) of similar nature not less than the amount 5 crore "Similar Nature" is defined as experience in Implementing Atal Tinkering LABs / Robotics LABs in Schools under State Govt./Central Govt. in last three years, ending with 31st March, 2023.</p>	No Change in Tender Conditions

				value of 4 Crore. 2.Executed one works of similar nature costing not less than the value of 5 Crore.		
3	STEMROBO TECHNOLOGIES PVT LTD	Marking Scheme	121	<p>The bidder have experience of implementing Atal Tinkering / STEM/Robotics Labs in government schools in a single work order in last three financial year i.e., 2020-21, 2021-22 and 2022-23.</p> <p>If the value of work order is more than 8 Crore: 10 Marks</p> <p>If the value of work order is more than 10 Crore: 15 Marks</p> <p>If the value of work order is more than 15 Crore: 20 Marks</p>	<p>In This Tinkering/STEM domain, no such big tenders has be published in past years by any central/state govt. only few state Govts has implemented the Tinkering /STEM lab in multiple schools in one go.</p> <p>Hereby we are submitting our suggestion to make it at least . "One project of similar nature not leass than the amount 2 crore</p> <p>OR</p> <p>Multiple projects (not more than 5 projects) of similar nature not less than the amount 5 crore as experience in Implementing Atal Tinkering LABs / Robotics LABs in Schools under State Govt./Central Govt. in last three years, ending with 31st March, 2023.</p>	Refer Corrigendum 01
4	STEMROBO TECHNOLOGIES PVT LTD	Marking Scheme	121	<p>Experience of successfully executing the work of Atal Tinkering / STEM/Robotics Labs each of value not less than 8 crores.</p> <p>1 project's: 10 Marks.</p> <p>2 projects': 15 Marks.</p> <p>3 or more than 3 projects: 20 Marks</p>	<p>In This Tinkering/STEM domain, no such big tenders has be published in past years by any central/state govt. only few state Govts has implemented the Tinkering /STEM lab in multiple schools in one go.</p> <p>Hereby we are submitting our suggestion to make it at least . "One project of similar nature not leass than the amount 2 crore</p> <p>OR</p> <p>Multiple projects (not more than 5 projects) of similar nature not less than the amount 5 crore as experience in Implementing Atal Tinkering LABs / Robotics LABs in Schools under State Govt./Central Govt. in last three years, ending with 31st March, 2023.</p>	No Change in Tender Conditions

5.	STEMROBO TECHNOLOGIES PVT LTD	Marking Scheme	121	The bidder should have experience of delivering technology enabled training to minimum 500 students in a single work order for Govt. Schools. Bidder with maximum number of students of Govt. Schools trained in single work order shall be awarded maximum marks and others shall be awarded marks proportionately. E.g., If the bidder has maximum 1000 students trained under a single work order shall be awarded 20 marks and the Bidder with 500 students shall be awarded marks like $(50/100) * 20 = 10$ marks	Suggestion if we can consider as "Total no. of work order of providing technology enabled training to school's teachers Govt Schools in last 5 years as on 31.03.2023 pretending to ATL/STEM/Robotics Lab only physical training only.	Refer Corrigendum 01
6.	STEMROBO TECHNOLOGIES PVT LTD	Marking Scheme	123	The bidder should have deployed full time IT/Technology related trainers in Govt. School as on date of applicant if bid. Upto 50 trainers- 05 Marks Above 50 trainers- 10 Marks	Suggestion if we can consider as "Total no. of work order of providing technology trainer to Govt Schools in last 5 years as on 31.03.2023.	No Change in Tender Conditions
7.	ROBOKART.COM	Evaluation of Technical bid	27	The bidder who scores minimum 75 marks in the technical evaluation shall be declared as technically qualified bidder and those shall be notified for opening of their financial bid.	The clause should be corrected as : The bidder who scores minimum 70 marks in the technical evaluation shall be declared as technically qualified bidder and those shall be notified for opening of their financial bid." Reason: As per GFR Rule No.192 the minimum qualifying score for the quality of technical proposal and also the relative weight ages to be given to the quality and cost is 70%, so we request you to keep 70 marks as Technical qualification	Refer Corrigendum 01
8.	ROBOKART.COM	6.3 Pre-Qualification Criteria	28	The Bidder should be registered under Companies Act, 1956 and 2013 in India and should have been in operation in India for at least last 8 years as on the date of submission of the bid. Consortium of companies/ firms is not allowed.	The clause should be corrected as : The bidder should be a company registered in India under Companies Act 1956 or 2013 or Proprietorship /Partnership Firm with their registered office in India in operation for at least 8 years preceding the bid due date. Reason : Proprietorship/Partnership firms who has all other qualification criteria matching will be out only cause of this reason.	Refer Corrigendum 01

9.	ROBOKART.COM	6.3 Pre-Qualification Criteria	30	Original Power of Attorney / Board Resolution Copy on a non-judicial stamp paper as per Annexure VIII	Kindly mention stamp paper value	INR 100 Stamp paper value
10.	ROBOKART.COM	Annexure XXII For MSME/NSIC registered bidder:	122	The bidder should be a company registered in India under Companies Act 1956 or 2013 or Proprietorship /Partnership Firm with their registered office in India in operation for at least 5 years preceding the bid due date. Incorporation certificate to be submitted	The clause should be corrected as: Incorporation certificate/ registration certificate /Gumasta certificate to be submitted Reason: As MSME/NSIC registered bidder proprietorship companies are allowed and proprietorship firm as registration proof has GUMASTA Certificate	Refer Corrigendum 01
11.	ROBOKART.COM	Annexure XXII For MSME/NSIC registered bidder:	122	The bidder should be a company registered in India under Companies Act 1956 or 2013 or Proprietorship /Partnership Firm with their registered office in India in operation for at least 5 years preceding the bid due date. Evaluation Criteria More than 5 Years: 10 Marks More than 7 Years: 15 Marks More than 10 Years: 20 Marks	The clause should be corrected as: Evaluation Criteria More than 5 Years: 10 Marks More than 7 Years: 15 Marks More than 9 Years: 20 Marks Reason : As beside MSME/NSIC registered user legal entity kept as minimum 8 years	Refer Corrigendum 01
12	ROBOKART.COM	Annexure XXII For MSME/NSIC registered bidder:	122	Bidder must have minimum average annual Turnover of 8 crores during the last three financial year i.e., 2020-21, 2021-22 and 2022-23. Evaluation Criteria More than 8 Crore: 5 Marks More than 16 Crore: 10 Marks	The clause should be corrected as: Evaluation Criteria More than 8 Crore: 5 Marks More than 12 Crore: 10 Marks	Refer Corrigendum 01
13	ROBOKART.COM	Annexure XXII For MSME/NSIC registered bidder:	123	The bidder have experience of implementing Atal Tinkering / STEM/Robotics Labs in government schools in a single work order in last three financial year i.e., 2020-21, 2021-22 and 2022-23. Supporting documents: Copy of Work order/ Agreement and Completion Certificate/Installation Certificate.	The clause should be corrected as : Supporting documents : Copy of Work order/ Agreement / Completion Certificate/Installation Certificate / minimum 70% of the project cost as payment which should be clearly substantiated by Client Certificate or Chartered Accountant certificate with UDIN.	No Change. Refer Tender Document

14.	ROBOKART.COM	Annexure XXII For MSME/ NSIC registered bidder:	123	Experience of successfully executing the work of Atal Tinkering / STEM/Robotics Labs each of value not less than 7 crores. Supporting documents : Copy of Work order/ Agreement and Completion Certificate/Installation Certificate.	The clause should be corrected as : Supporting documents : Copy of Work order/ Agreement / Completion Certificate/Installation Certificate / minimum 70% of the project cost as payment which should be clearly substantiated by Client Certificate or Chartered Accountant certificate with UDIN.	No Change. Refer Tender Document
15.	ROBOKART.COM	Annexure XXII For MSME/ NSIC registered bidder:	123	The bidder should have experience of delivering technology enabled training to minimum 400 students in a single work order for Govt. Schools.	The clause should be corrected as : The bidder should have experience of delivering technology enabled training to minimum 400 Students/ Teachers in a single work order for Govt. Schools. Reason : Kindly allow students / teachers experience where teacher training will impact more than students.	Refer Corrigendum 01
16.	ROBOKART	Annexure XXII For MSME/ NSIC registered bidder:	123	The bidder should have deployed full time IT/Technology related trainers in Govt. School as on date of applicant ff bid. Evaluation Criteria Upto 40 trainers- 05 Marks Above 40 trainers- 10 Marks	The clause should be corrected as : The bidder should have experience of delivering technology enabled training to minimum 400 teachers in a single work order for Govt. Schools. Evaluation Criteria Upto 400 teachers - 05 Marks Above 400 teachers - 10 Marks Reason : As this rate contract is more of supply & commissioning basis asking training completed proof is more important than trainers on pay roll.	No Change in Tender Conditions
17.	Shrijitechnoaspire	6.3 Pre - Qualification Criteria	29	The BIDDER as well as any of its subsidiaries / affiliates should not have been blacklisted by the Central Government, State Governments, PSU or any Government Corporations in India, preceding bid due date.	We Request you for clarification regarding the eligibility criteria for both the bidder and the Original Equipment Manufacturer (OEM). Upon reviewing the bid document, we noted point no. 6.3.3, which outlines certain requirements. Our query pertains to whether point no. 6.3.3 should be met by the bidder, the OEM, or if both entities can combine efforts to comply with this criterion. Could you please confirm whether point no. 6.3.3 should be fulfilled by the bidder alone, the OEM alone, or if collaboration between the two parties is permissible to meet this requirement?	Refer Tender Document

					Furthermore, we would like to inquire if there are any additional criteria that the OEM must satisfy beyond what is mentioned in the bid document. Clarification on this matter would greatly assist us in preparing our bid accordingly.	
18.	STEMBOTIX PRIVATE LIMITED	6.3 Pre - Qualification Criteria			However, we have noted that the eligibility criteria may pose certain challenges for our startup firm. Therefore, we kindly request clarification on the possibility of availing startup exemption from the specified eligibility criteria. This exemption would enable us to showcase our capabilities and contribute effectively to the project outlined in the tender.	Refer Tender Document

Corrigendum-01

NIT No: EdCIL/DES/RC ATL STEM ROBOTICS LAB/2024/001

Name: Selection of Service provider/Agency for Entering into Rate Contract for Design, Installation & Commissioning of ATL, STEM and Robotics Lab Solutions

1. Pre-Qualification Criteria

S.No	Pre-Qualification Criteria	Revised Pre-Qualification Criteria	Supporting Documents
1.	<p>The Bidder should be registered under Companies Act, 1956 and 2013 in India and should have been in operation in India for at least last 8 years as on the date of submission of the bid. Consortium of companies/firms is not allowed.</p> <p>For MSME/NSIC registered bidder: The bidder should be a company registered in India under Companies Act 1956 or 2013 or Proprietorship /Partnership Firm with their registered office in India in operation for at least 5 years preceding the bid due date.</p>	<p>The bidder should be a company registered in India under Companies Act 1956 or 2013 or Proprietorship /Partnership Firm with their registered office in India in operation for at least 8 years preceding the bid due date. Consortium of companies/firms is not allowed.</p> <p>For MSME/NSIC registered bidder: The bidder should be a company registered in India under Companies Act 1956 or 2013 or Proprietorship /Partnership Firm with their registered office in India in operation for at least 5 years preceding the bid due date. Consortium of companies/firms is not allowed.</p>	<ul style="list-style-type: none">• Valid copy of certificate of incorporation/ registration certificates.• Copy of GST registration. Copies of relevant certificates of registration income tax• PAN

Note: All other pre-qualification criteria remain unchanged

2. Bid Evaluation

S.No	Section/Annexure	Clause	Revised Clause
1.	6.2 , Evaluation of Technical Bid III	The bidder who scores minimum 75 marks in the technical evaluation shall be declared as technically qualified bidder and those shall be notified for opening of their financial bid	The bidder who scores minimum 70 marks in the technical evaluation shall be declared as technically qualified bidder and those shall be notified for opening of their financial bid

2.	Annexure XXII	Marking Scheme	Refer Revised Annexure 1 of Corrigendum 01 for revised marking scheme
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The revised date and time of the RFP will be as follows:

Event Description	Date and Time	Revised Date and Time
Document DownloadEnd Date and Time	21.03.2024 1100 Hrs	03.04.2024 1400 Hrs
Last Date and Time for receipts of Bids	21.03.2024 1100 Hrs	03.04.2024 1430 Hrs
Date and Time of Opening of TechnicalBids	21.03.2024 1130 Hrs	03.04.2024 1500 Hrs

Rest all terms & conditions of the tender will remain same.

Sd/-
Chief General Manager (DES)
EdCIL (India) Ltd

Annexure 1
Marking Scheme

S.No.	Description	Evaluation Criteria	Max Marks	Supporting documents
1.	The Bidder should be registered under Companies Act, 1956 and 2013 in India and should have been in operation in India for at least last 8 years as on the date of submission of the bid. Consortium of companies/ firms is not allowed.	More than or equal to 8 Years: 10 Marks	20	Incorporation certificate to be submitted
		More than 10 Years: 15 Marks		
		More than 12 Years: 20 Marks		
2.	Bidder must have minimum average annual Turnover of 10 crores during the last three financial year i.e., 2020-21, 2021-22 and 2022-23 with net profit and positive net worth for each year.	Upto 10 Crore: 5 Marks Above 10 Crore: 10 Marks	10	<ul style="list-style-type: none"> Audited balance sheet. Auditor certificate clearly specifying the turnover with net profit and positive net worth for each year.
3.	The bidder have experience of implementing Atal Tinkering / STEM/Robotics Labs in government schools in a single work order in last three financial year i.e., 2020-21, 2021-22 and 2022-23.	If the value of work order is more than 5 Crore: 10 Marks	20	Copy of Work order/ Agreement and Completion Certificate/Installation Certificate
		If the value of work order is more than 7.5 Crore: 15 Marks		
		If the value of work order is more than 10 Crore: 20 Marks		
4.	Experience of successfully executing the work of Atal Tinkering / STEM/Robotics Labs each of value not less than 8	1 project's: 10 Marks. 2 projects': 15 Marks. 3 or more than 3 projects: 20 Marks	20	Copy of Work order/ Agreement and

	crores in last three financial year i.e., 2020-21, 2021-22 and 2022-23.			Completion Certificate/Installation Certificate.
5.	The bidder should have experience of delivering technology enabled training to minimum 500 teachers in a single work order for Govt. Schools in last three financial year i.e., 2020-21, 2021-22 and 2022-23.	If the number of teachers trained is ≥ 500 : 10 Marks If the number of teachers trained is ≥ 650 : 15 Marks If the number of teachers trained is ≥ 800 : 20 Marks	20	Copy of Work order/Agreement and Completion Certificate/Installation Certificate Note: The count of teachers trained should be clearly stated on Copy of Work order/Agreement/Certificate of Completion/ Any other certificate issued by client.
6	The bidder should have deployed full time IT/Technology related trainers in Govt. School in last three financial year i.e., 2020-21, 2021-22 and 2022-23.	Upto 50 trainers- 05 Marks Above 50 trainers- 10 Marks	10	Work order/MOU along with salary slips and statutory proofs of the deployed staff.

For MSME/ NSIC registered bidder:

S.No.	Description	Evaluation Criteria	Max Marks	Supporting documents
1	The bidder should be a company registered in India under Companies Act 1956 or 2013 or Proprietorship /Partnership Firm	More than 5 Years: 10 Marks More than 7 Years: 15 Marks	20	Incorporation certificate to be submitted

	with their registered office in India in operation for at least 5 years preceding the bid due date.	More than 9 Years: 20 Marks		
2.	Bidder must have minimum average annual Turnover of 8 crores during the last three financial year i.e., 2020-21, 2021-22 and 2022-23.	Upto 8 Crore: 5 Marks Above 8 Crore: 10 Marks	10	<ul style="list-style-type: none"> • Audited balance sheet. • Auditor certificate clearly specifying the turnover with net profit and positive net worth for each year.
3.	The bidder have experience of implementing Atal Tinkering / STEM/Robotics Labs in government schools in a single work order in last three financial year i.e., 2020-21, 2021-22 and 2022-23.	If the value of work order is more than 4 Crore: 10 Marks If the value of work order is more than 6.5 Crore: 15 Marks If the value of work order is more than 9 Crore: 20 Marks	20	Copy of Work order/ Agreement and Completion Certificate/Installation Certificate.
4.	Experience of successfully executing the work of Atal Tinkering / STEM/Robotics Labs each of value not less than 7 crores in last three financial year i.e., 2020-21, 2021-22 and 2022-23.	1 project's: 10 Marks. 2 projects': 15 Marks. 3 or more than 3 projects: 20 Marks	20	Copy of Work order/ Agreement and Completion Certificate/Installation Certificate.

5.	The bidder should have experience of delivering technology enabled training to minimum 400 teachers in a single work order for Govt. Schools in last three financial year i.e., 2020-21, 2021-22 and 2022-23.	If the number of teachers trained is ≥ 400 : 10 Marks	20	Copy of Work order/ Agreement and Completion Certificate/Installation Certificate. Note: The count of teachers trained should be clearly stated on Copy of Work order/ Agreement/ Certificate of Completion/ Any other certificate issued by client.
		If the number of teachers trained is ≥ 550 : 15 Marks		
		If the number of teachers trained is ≥ 700 : 20 Marks		
6	The bidder should have deployed full time IT/Technology related trainers in Govt. School in last three financial year i.e., 2020-21, 2021-22 and 2022-23.	Upto 40 trainers- 05 Marks Above 40 trainers- 10 Marks	10	Work order/MOU along with salary slips and statutory proofs of the deployed staff.