

**Replies to the queries/ suggestions submitted by the prospective bidders:**

<b>S. No.</b>	<b>Tender document reference (Chapter/ clause &amp; page no.)</b>	<b>Content of tender document requiring clarification</b>	<b>Vendor's observation/ query</b>	<b>EdCIL's reply/ Remarks</b>
1	Chapter-V Instructions to Bidders Cl. 45. Certifications Page no. 32	QCI report from NABL for flat panel	QCI Report is not available with most of the reputed OEM because it is not a standard certificate for the industry. Hence, request you to remove it and also request you to incorporate following certifies which are standards in the industry like UL, FCC Class "A/B".	No Change in tender conditions
2	Chapter-VI Scope of Work Point No.-3.1 Page no. 33	Brightness: 450 nits	Query 1: Request you to change it to "Minimum 350cd/m <sup>2</sup> with touch protection glass" which is industry standard and more than 350 nit brightness with protecting glass is harmful to eye in such close proximity.  Query 2: Please amend the required value of Brightness to minimum 380 nits as brightness of 380 nits is industrial standard which will have negligible effect on the Display system performance. Moreover, widening the required value to industrial standard will invite more participants resulting in competitive bidding.	No change in technical specifications considering the requirements given by the client.
3	Chapter-VI Scope of Work, Point No.-3.1 Page no. 33	Contrast ratio: 5000:1	Mentioned "Contrast Ration" is proprietary to a certain "Panel-Technology", hence request you to change it to "1200:1 or higher" which will allow all reputed OEMs to participate in the tender.	No change in technical specifications.
4	Chapter-VI Scope of Work, Point No.-3.2 Page no. 33	Software content for 5 years	Please clarify the exact requirement and feature of the required software	Details are mentioned at Page no. 33, Chapter-VI Scope of work Cl. No. 3.2
5	Chapter-VI Scope of Work, Point No.-3.3 Page no. 33	Sliding door with lock in cabinet for safety of the panels	Please clarify and provide with the material specification design, dimension and drawing of the cabinet.	Sliding door with lock in cabinet for safety of panel technical specification: Sliding lockable cabinet having two sliding white ceramic boards of size (5ft x 4ft each)supported on channels and rollers for writing with white board marker. Total Length: 10 ft, Height: 4 ft, Depth: 250 +/- 50 mm. Material: Good quality

				12mm thick plywood + 8mm thick white board.  Drawings to be provided by the bidder along with the technical bid submission.
6	<i>Additional OEM Criteria - By adding these OEM additional criteria in the tender which will ensure of purchasing of the "best product in the lowest price."</i>	NA	<ol style="list-style-type: none"> <li>1. OEM should have presence in India for more than 10 years (Certificate of Incorporation required).</li> <li>2. The manufacturer should have minimum annual turnover of Rupees 500 Crores (each year) during last three financial years.</li> <li>3. OEM should have Registered Office in Bihar (Valid document is required).</li> <li>4. OEM should have complete direct service set-up in Odisha with a service team of minimum 2 trained Service Manager/Engineers on OEM's payroll. They should have either Bachelor / Diploma degree (Valid document is required).</li> <li>5. OEM Should have standard certificates i.e. ISO 9001:2015 &amp; BS OHSAS 18001:2007 or ISO45001:2018.</li> </ol>	No change in tender conditions
7	Chapter-V Instructions to Bidders Cl. No. 3. Earnest Money Deposit (EMD) Page no. 18	EMD	As EDCIL is also a Govt of India Establishment we request you to kindly remove the EMD for the subject tender and in spite take Bid Security Declaration.	MSME registered vendors are exempted from submission of EMD. (refer Cl. no 3 of Chapter-V, page no 18)
8	Chapter-V Instructions to Bidders Cl. 6.1 Table-1: Pre-Qualification Criteria, Sl. no I Page 19	The bidder must be a Company (Ltd. or Pvt. Ltd.)/ Proprietorship/ LLP registered with Statutory Authorities in India for the last three years from the date of NIT	<ul style="list-style-type: none"> <li>• Considering the impact of project on education and teaching learning process at school level, we request to the department to kindly consider bidders who have successfully completed projects related implementation of Smart Classroom/Smart Schools, Computer labs/ Deployment of multimedia content to Schools under CSR initiatives of any public sector units.</li> <li>• In order ensure quality in project delivery, we request to the department to kindly consider bidders who have proven experience in Deployment of Smart Classroom Solution and other IT/ICT services in Education Sector for more than 7 years.</li> </ul>	No change in tender conditions.
9	Chapter-V Instructions to Bidders Cl. 6.1 Table-1: Pre-Qualification Criteria, Sl. no IV	The bidder must have successfully executed (during the last five completed financial year 2016-17, 2017-18, 2018- 19,	<p>Query 1:</p> <ul style="list-style-type: none"> <li>• Since this project is for deployment of smart Classroom (including deployment of IT hardware, Software, Multimedia content and impact assessment) and as you are aware that there are different</li> </ul>	No change in tender conditions.

	Page 20	<p>2019-20 &amp; 2020-21) at least one or more supply &amp; installation of Similar Items order from start to finish of the following:</p> <p>One single order of Supply and Installation of Similar Items having value Rs. 36 Lakhs (Rs. Thirty-six Lakhs only) (OR)</p> <p>Two orders of Supply and Installation of Similar Items having value of Rs. 27 Lakhs each (Rs. Twenty-Seven Lakhs only) (OR)</p> <p>Three orders of Supply and Installation of Similar Items having value of Rs. 18 Lakhs each (Rs. Eighteen Lakhs only)</p> <p>{The above said orders should have been undertaken in the last five years.</p> <p>*Similar work means: Supply, Installation, commissioning of Interactive panels with inbuilt system &amp; IMS software.</p>	<p>options for deployment of IT hardware which include integrated/Disintegrated projector-based solution, (Interactive white board, Projector, Computer) and interactive flat panel-based solution.</p> <ul style="list-style-type: none"> <li>• Interactive flat panel-based solution has been introduced as smart classroom solution in schools in public sector in past few years.</li> <li>• We request to the department to kindly consider bidders who have proven experience of mass deployment of Smart Classroom solution irrespective to IT hardware.</li> <li>• Definition of Similar work can be amended as "Similar Work means: Supply, installation, commissioning of Smart Classroom solution including deployment of IT/ICT hardware, Multimedia content, and providing training to teachers."</li> </ul>	
			<p>Query 2:</p> <p>We would request to kindly consider for granting ongoing project experience.</p>	No change in tender conditions.
10	Chapter-V Instructions to Bidders Cl. No. 7.Performance Security,  Page no.21.	The successful bidder should be required to deposit Performance Bank Guarantee equivalent to 10% of contract value to EdCIL within 15 (Fifteen) days from the date of receipt of Purchase Order. The Performance Bank Guarantee should be issued by	<ul style="list-style-type: none"> <li>• With reference to office memorandum dated 12th Nov 2020 published by Department of Expenditure, Procurement Policy Division, regarding performance security, all department have been advised to reduce performance security amount to 3% of project value. Therefore, we request to the department to kindly reduce the PBG value to 3%.</li> <li>• We also request you to kindly consider Demand draft and FDR for submission of performance security.</li> </ul>	No change in tender conditions.

		aNationalised Bank in favour of "EdCIL (India) Limited, Noida". This Performance Bank Guarantee should be retained throughout the currency of the contract and should be extended by the bidder from time to time, as required and communicated by EdCIL/ Client.		
11	Chapter-V Instructions to Bidders Cl. 29 Payment Terms, Page no. 28	iii) 20% after completion of base line survey and teacher training.	As you are aware that due to lockdown and other guidelines, Schools are not functioning properly, therefore we request to the department to separate the payment term for Supply installation commissioning and training to teacher from assessments.	No change in tender conditions.
12	Chapter-V Instructions to Bidders Cl. 6.1 Table-1: Pre- Qualification Criteria, Sl. no V Page 20	The Bidder must have successfully executed at least one order of value not less than Rs. 18 Lakhs for supply of Similar Items to Central Govt./ State Govt./ PSU's/ Autonomous bodies/ Govt. Premier Institutions such as IIT's/ NIT's/ IIIT's/ Central Universities/ Govt. Institutions/ Government schools, etc. during last five financial years for which necessary supporting documents have to be enclosed.	We would request to kindly consider for granting ongoing project experience.	No change in tender conditions.